



Central Trading Agency, Inc.

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CAPABILITIES STATEMENT

Founded in 1993, Central Trading Agency, Inc. has a 25-year history of reducing procurement expenses and improving procurement cycle times. Rapidly rising prices and sharp increase in ad-hoc procurement are wreaking havoc with company revenues. We solve that problem, reducing the cost of ad-hoc procurement by 30% or more.

What sets us apart from any other suppliers is 1. We can quote absolutely **anything and everything** you bring us, no limits to RFQ's with a track record of virtually zero percent no bids 2. Our ability to quote ad-hoc requests at very competitive pricing. These one-shot orders almost always involve higher costs, higher risks and extended lead times. We eliminate those problems. Our low pricing, unlimited sourcing ability, lightning-fast response time and on-time deliveries have helped companies solve the problem associated with tail end spend and has earned us **The Boeing Performance Excellence Award and Supplier of The Year Nomination**. As tail end spending is rapidly on the rise due to shortages, our expertise in this area is now more critically important than ever.

What you can expect from us: Clear communication and transparency, making good on our promises, 98% on-time deliveries, in short, effective and efficient procurement outcomes.

CORE COMPETENCIES

Our database of over 3,000 suppliers has been carefully selected over the past 25 years for best pricing and lead times. CTA, Inc. offers competitive pricing, highest customer service and value added services.

- Pricing #1 - Ad-hoc orders can have **extreme variance** with many vendors charging high markups due to scarcity. Utilize our experience and eliminate the need to pay high costs for ad-hoc orders.
- Pricing #2- True discounts off list price on hundreds of thousands of items offered by the top master distributors – our reseller discounts are passed on direct to you
- Fast RFQ response time, Rapid Order Fulfillment, and surefire Reliability
- Execution is critical – even a \$10.00 widget not ordered correctly can shut down production. With flawless execution receive the right product, in the right quantity, delivered on-time.
- Responsive, responsible, adaptable, and accountable. Our experience and problem-solving attitude equip us to adapt to disruption and tackle problems with creative solutions.

Unlike other distributors who field requests only within their range of capability, our range is virtually unlimited both in commodity type and geographical location. We are not tied down to any one supplier. This enables us to locate the most competitive pricing and shortest lead time per each individual request. We are an owner-operated company since our inception. We are guided by our commitment in assisting our customers to achieve their best procurement objectives. And effective procurement is the surest, most immediate way to add to the company bottom line and we help you maximum that.

Central Trading Agency offers products from hundreds of the industry's top manufacturers. We supply not only the products you are currently purchasing but also source effectively any new requirement. RFQ's can be submitted to us anytime, for any item, for any quantity.

COMMODITY SPECIALTIES	
<ul style="list-style-type: none"> • Chemicals and Consumables • Cleaners, Solvents, Adhesives, Disinfectants • Lubricants, Oils, Greases, Gas Mixtures • Calibration Gases • Seals, Gaskets, Fasteners • Electronic Components, Connectors, Circuit Boards • Cables and Cables assemblies • Power Generation Supplies • Sensors and Monitors • Test Equipment, Test Kits • Paints, Coatings, Sealants, Polishing Compounds 	<ul style="list-style-type: none"> • Machine Tools, Power Tools, Shop Supplies, Appliances • Containers, Storage Bins and Boxes • Packing Supplies, Films, Tapes • Plumbing Supplies, Pipes, Valves, Pumps • Hydraulic Assembly and Supplies • Safety Supplies, Protective Equipment and Clothing • 3D Printers, Printing and Graphic Supplies • Computers, Accessories, Software Licenses • A/V Supplies, Cameras. Lenses and Photographic Equipment • Batteries and Battery Packs

NAICS CODES	SOCIO-ECONOMIC STATUS
323111: Commercial and 3D Printing 324191: Petroleum Lubricating Oil and Grease 325520: Adhesive, Epoxies 334310: Audio and Video Equipment 334513: Sensors, Controllers 33592: Wire and Cable 423430: Computer, Peripheral Equipment, Software 423450: Medical, Dental, Hospital Equip. and Supplies 423690: Electronic Parts and Equipment 423720: Plumbing, Heating Equipment and Supplies 424610: Plastics Materials, Foam, Resins 424690: Chemical and Allied Products 511210: Software Licenses 811219: Electronic, Precision Equipment Repair and Maintenance 334515: Test Equipment 332722: Nuts, Bolts, Washers 334512: Environmental Controls	<p style="text-align: center;">Small Disadvantaged Business</p> <p style="text-align: center;">Women Owned Business</p>



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